

# Adam Freedman

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## EDUCATION

- Robert H. Smith School of Business, University of Maryland** **Graduation: August 2022**
- *Bachelor of Science in Business Administration (Finance)*
  - *Minor in Entertainment and hospitality*
  - *Presidential Scholarship*
- University of Maryland Accounting and Finance Club** **Dec 2019 – Apr 2020**
- Prepared reports summarizing and analyzing trends and issues in Finance (volatility of the market)
  - Networked among accounting intern students from other schools at a professional level
- A.W. Dreyfoos High School of the Arts** **Sept 2014 – May 2018**
- *Major in Band (Clarinet, Saxophone)*
- TERP Scholars Program at University of Maryland** **May 2016 – Aug 2016**
- *Focused on creative thinking to spur innovative & entrepreneurial ideas*
  - *Ideated prospective products, business plans, and distribution models*

## PROFESSIONAL EXPERIENCE

- Menin Hospitality – Financial Manager** **Dec 2021 – Apr 2022**
- Manager of Bodega Taqueria:* West Palm Beach, FL
- Responsible for all opening and closing procedures: Bank deposits, drawer count, POS income reports
  - Oversaw revenue collections with cash flows and prepared monthly financial reports to the CEO
  - Administered bi-weekly employee payroll documents, Net sales trends, and inventory forecast costs
  - Hired, trained, and managed over 15+ staff members on service skills, Food & Bev. knowledge, etc.
- Rent Finders USA Real Estate Agency** **May 2020 – Aug 2020**
- Sales Manager:* Delray Beach, FL
- Oversaw installation of intercoastal boat docks and seawalls
  - Advised homeowners on sustainability and longevity of materials
  - Calculated project development valuations
- Encore Capital Management Commercial Realty and Development Firm** **May 2019 – Aug 2019**
- Financial Trainee and Project Manager Intern:* Kissimmee, FL
- Helped structure presale pricing, loan submissions, and financial reviews for prospective clients
  - Analyzed market trends and surveys to stimulate home sales for target market
  - Prepared purchase agreements, lease documents, contracts and closing statements
  - Supervised open houses, process of sales, permitting, and property walkthroughs & inspections

## ADDITIONAL INFORMATION

- Alamo Records Entertainment** **January 2022**
- Managed Tour strategy and brand image for Gold Music Group
  - Promoted large scale private event coordination for Famous Latin & American artists in WPB
  - Nightlife industry Partnerships & connections (Subculture group, Camelot, Clematis Social)
  - Network of 10-20K through social media platforms (Influencers, other promoters)
  - Learned creative and effective ways to attract an audience diverse from Palm Beach
  - Dealt with VIP clients and celebrities through table booking and special reservations
- Alpha Epsilon Pi Organization *Social Chair*** **Dec 2018 – Dec 2019**
- Ideate, budget, and schedule multiple events per week for 100+ participants
  - Communicated between Fraternity and University to establish plan for ensuring student safety
- Peres Leadership Program** **Sept 2018 – May 2019**
- Received mentorship from successful real estate and financial professionals
  - established prospective business plans and designed presentations on business and financial market trends.
- Varsity Basketball, Dreyfoos Jaguars, *Team Captain*** **Aug 2016 – May 2019**

## SKILLS

- MLS Database
- Microsoft Office
- iwork programs
- Financial Statement Analysis
- Android Programs
- Project Planning
- Client services
- Managerial Accounting/GAAP Regulations